

Denton, Texas

Financial Statements

For the Year Ended December 31, 2018

With Summarized Comparative Information For the Year Ended December 31, 2017

Denton Texas

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Wade R. Moran CPA, PLLC Certified Public Accounting Firm

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors HEARTS FOR HOMES Denton, Texas

We have audited the accompanying statements of HEARTS FOR HOMES (a Texas nonprofit organization), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of HEARTS FOR HOMES as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

The financial statements of HEARTS FOR HOMES' 2017 financial statements, were audited by predecessor auditor whose report dated October 7, 2018, expressed an unmodified audit opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Wade R. Moran, CPA

Wade R. Moran CPA, PLLC Dallas, Texas October 2, 2019

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HEARTS FOR HOMES Statement of Financial Position December 31, 2018 With Summarized Comparative Totals for 2017

	2018		2017
ASSETS		_	
Current Assets			
Cash and Cash Equivalents (Note 2 and Note 3)	\$ 245,982	\$	253,276
Inventory (Note 4)	14,470		15,358
Prepaid Expenses (Rent/Insurance)	2,600	_	2,063
Total Current Assets	263,052	_	270,697
Property and Equipment (Note 2 and Note 5)			
Furniture, Fixtures and Equipment	107,448		97,690
Less: Accumulated Depreciation	(71,693)	_	(62,962)
Net Property and Equipment	35,755	_	34,728
Other Assets			
Deposits (Note 11)	6,000	_	6,000
Total Other Assets	6,000	_	6,000
TOTAL ASSETS	\$ 304,807	\$_	311,425
LIABILITIES AND NET ASSETS			
Current Liabilities			
Accounts Payable and Accrued Liabilities	\$ 3,875	\$_	6,489
Total Liabilities (All Current)	3,875		6,489
Net Assets (Note 2)			
Without Restrictions	280,932		284,936
With Restrictions (Note 2 and Note 6)	20,000	_	20,000
Total Net Assets	300,932	_	304,936
TOTAL LIABILITIES AND NET ASSETS	\$ 304,807	\$_	311,425

Statement of Activities

Year Ending December 31, 2018 With Summarized Comparative Totals for 2017

				2018		2017
		Without		With		
		Restrictions		Restrictions	Totals	Totals
CHANGE IN NET ASSETS						
REVENUE AND PUBLIC SUPPORT						
Contributions (Note 7)	\$	142,837	\$	0 \$	142,837 \$	178,105
Grants (Note 7)		58,768		12,500	71,268	55,000
Fundraising-Net (Note 8)		27,239		0	27,239	23,010
Interest Income		271		0	271	6
In-Kind Contributions (Note 9)	_	80,699	-	0	80,699	9,435
Total Revenue and Public Support		309,814		12,500	322,314	265,556
Net Assets Released from Restrictions						
Satisfaction of Program Restrictions (Note 10)	_	12,500	-	(12,500)	0	0
Total Revenue and Public Support		322,314		0	322,314	265,556
EXPENSES						
Program Services						
Repair Projects		262,189		0	262,189	161,719
Support Services						
Fundraising		29,100		0	29,100	21,103
General and Administrative	_	35,029	-	0	35,029	20,940
Total Expenses	_	326,318	-	0	326,318	203,762
INCREASE (DECREASE) IN NET ASSETS	_	(4,004)	-	0	(4,004)	61,794
NET ASSETS AT BEGINNING OF YEAR	_	284,936	-	20,000	304,936	243,142
NET ASSETS AT END OF YEAR	\$_	280,932	\$	20,000 \$	300,932 \$	304,936

HEARTS FOR HOMES Statement of Functional Expenses Year Ending December 31, 2018 With Summarized Comparative Totals for 2017

	Program Services	Suppor	t Services		
			General and	Total	Total
Natural Expense Categories	Repair Projects	Fundraising	Administrative	2018	2017
Salaries and Wages	\$ 56,263 \$	25,849	\$ 11,809 \$	93,921 \$	53,046
Payroll Taxes	4,305	1,977	903	7,185	4,058
Advertising (Note 2)*	0	1,059	0	1,059	2,289
Professional Services*	0	0	9,724	9,724	3,139
Occupancy Costs					
Rent (Note 11)	22,428	0	2,772	25,200	24,700
Taxes and Insurance (Note 11)	6,008	0	743	6,751	6,134
Repairs	699	0	86	785	3,886
Utilities	3,890	0	481	4,371	5,088
Travel Expenses	0	0	0	0	647
Depreciation (Note 5)	5,917	0	2,814	8,731	9,253
Insurance	10,102	0	1,249	11,351	11,230
Program Costs*	130,004	0	0	130,004	60,405
Other Costs*					
Automobile	4,034	0	1,008	5,042	4,922
Donations	880	0	0	880	698
Dues and Subscriptions	506	0	0	506	744
Supplies and Office Expenses	9,278	0	2,320	11,598	6,297
Telephone	4,482	0	1,120	5,602	4,114
Volunteers and Other Costs	3,393	215	0	3,608	3,112
Total Expenses	\$\$	29,100	\$\$\$\$\$\$\$\$	326,318 \$	203,762

* Expense includes in-kind contributions (See Footnote 9)

Statement of Cash Flows

Year Ending December 31, 2018 With Summarized Comparative Totals for 2017

	2018	_	2017
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in Net Assets	\$ (4,004)	\$	61,794
Adjustments to Reconcile Increase in Net Assets			
to Net Cash Provided by Operating Activities:			
Depreciation	8,731		9,253
Decrease in Inventory	888		3,458
(Increase) Decrease in Prepaid Expenses	(537)		102
Decrease in Other Assets	0		3,719
Increase (Decrease) in Accounts Payable and Accrued Liabilities	 (2,614)		1,416
Net Cash Provided by Operating Activities	2,464		79,742
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of Fixed Assets Net Cash Provided (Used) by Financing Activities	 (9,758) (9,758)	_	(9,308) (9,308)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(7,294)		70,434
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	 253,276		182,842
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 245,982	\$	253,276
SUPPLEMENTARY DISCLOSURE OF CASH FLOW INFORMATION Noncash			
In-Kind Contributions	\$ 80,699	\$	9,435

Notes to the Financial Statements

December 31, 2018

NOTE 1 – NATURE OF ACTIVITIES

HEARTS FOR HOMES (the "Organization") is a non-profit Christian outreach providing hope and dignity through home rehab, affording low-income seniors a safe, comfortable, and well-functioning home. The mission of the Organization is to improve the living conditions of low income senior homeowners in Denton County, Texas.

The purpose of the Organization is to work together with other organizations and individuals to identify homeowners who are in need of assistance, (2) to seek and develop funding/donation resources, (3) to provide home repairs, rehabilitation, and/or construction to individuals/families through donated/volunteered/purchased services, (4) to provide oversight and accountability for funds raised, funds distributed, and results achieved, (5) to serve as a central resource for the recruitment, training, and deployment of volunteers, (6) to serve others as our Lord and Savior, Jesus, serves us.

To receive assistance, homeowners must meet the following guidelines: (1) 60 years of age or older, (2) resident of Denton County, (3) own their own home, (4) repairs must fall in "need" rather than "want" category, (5) proof of income must be provided, (6) household income is no more than 160% of federal poverty guidelines. Awareness of needy homeowners is supplied by various county social services and health support organizations.

Ministry achievements in Note 14 (including the impact in the community since inception in 2006) denotes that the home repair services provided needy homeowners in the Denton County area were 84 in 2018 and 73 in 2017. The projects included necessary repairs to plumbing, roofing, electrical, flooring, HVAC, appliance replacement, just to name a few. Needy and/or low income seniors can qualify for assistance in needed repairs that will provide a safe living environment.

The Organization's primary sources of revenue are free-will donations from supporters and the general public. The Organization was incorporated under the laws of the State of Texas.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Management selects accounting principles generally accepted in the United States of America and adopts methods for their application. This summary of significant accounting policies selected by the Organization's management is presented to assist in understanding the financial statements.

- 1) <u>Basis of Accounting</u> The accompanying financial statements are presented in accordance with accounting principles generally accepted in the United States of America. Accordingly, revenues are recognized when earned and expenses are recorded when incurred on the accrual basis of accounting.
- Programs The Organization pursues its objectives through the execution of these major programs: Program Services-The Organization provides no cost home repairs services for low income seniors in Denton County.

Supporting Services

Fundraising-This program supports the general operations of the Organization.

General and administrative-This program supports the general operations of the Organization.

3) <u>Estimates</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and reported revenues and expenses. Accordingly, it is reasonably possible for actual results to differ from those estimates.

HEARTS FOR HOMES Notes to the Financial Statements December 31, 2018

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

- 4) <u>Cash Equivalents</u> For statement of cash flow purposes, cash equivalents include highly liquid investments that are readily convertible to known amounts of cash. The Organization estimates that the fair value of cash and cash equivalents do not differ materially from the aggregate carrying value recorded in the accompanying statement of financial position as of December 31, 2018.
- 5) Property and Equipment It is the Organization's policy to capitalize property and equipment with an acquisition cost greater than \$1,000. Lesser amounts are expensed. Donations of property and equipment are capitalized, and recorded as support, at their fair value at the date of receipt. Such donations are reported as contributions without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use, and contributions of cash that must be used to acquire property and equipment, are reported as contributions with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service. The Organization reclassifies net assets with donor restrictions to net assets without restrictions at that time. The cost of maintenance and repairs are charged to expense as incurred.
- 6) <u>Impairment of Long-Lived Assets</u> Management evaluates its long-lived assets for financial impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. An impairment loss is recognized when the undiscounted future cash flows from the assets are less than the carrying value of the assets. Assets to be disposed of are reported at the lower of their carrying amount or fair value, less cost to sell. Management is of the opinion that the carrying amount of its long-lived assets does not exceed their estimated recoverable amount.
- 7) Net Asset Accounting -NEW ACCOUNTING PRONOUNCEMENT

Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities. The Organization has adjusted the presentation of its financial statements accordingly, applying the changes retrospectively. The new standards change the following aspects of the Organization's financial statements:

The temporarily restricted and permanently restricted net asset classes have been combined into a single net asset class called net assets with donor restrictions (net assets subject to donor-imposed restrictions).

The unrestricted net asset class has been renamed net assets without donor restrictions (net assets not subject to donor-imposed restrictions).

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The changes have the following effect on net assets at December 31, 2017:

		s Originally resented		tion of 2016-14
Net Asset Class				
Unrestricted Net Assets	\$	284,936	\$	0
Temporarily Restricted Net Assets		20,000		0
Net Assets without Donor Restrictions		0	284	4,936
Net Assets with Donor Restrictions	_	0	2	0,000
Total	\$	304,936	<u>\$ 30</u> 4	4 <u>,936</u>

The financial statements also include a new disclosure about liquidity and availability of resources (See Note 3).

Notes to the Financial Statements

December 31, 2018

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

- 8) <u>Contributions</u> Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Restrictions on gifts of fixed assets or cash for the purchase of fixed assets expire when the asset is placed in service.
- 9) Donated Assets and Services Donated property is recorded at fair market value on the date of receipt in the appropriate investment, expense or equipment account. In the absence of donor restrictions, donated assets are reported as unrestricted revenue. Contributed services are recognized as unrestricted revenues if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by contribution.
- <u>Advertising</u> The Organization utilizes advertising primarily to promote fundraising efforts. The costs of advertising are expensed when incurred and advertising expense was \$1,059 for the year ended December 31, 2018, with \$390 of in-kind advertising.
- 11) <u>Functional Allocation of Expenses</u> The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Certain categories of expenses are attributable to more than one program or supporting function and are allocated on a reasonable basis that is consistently applied. The expenses that are allocated are compensation and benefits, which are allocated on the basis of estimates of time and effort; occupancy costs and depreciation, which are allocated on a square footage/usage basis.
- 12) <u>Uncertain Tax Positions</u> Organization is a not-for-profit organization that is exempt from federal income taxes under Section 501(c) (3) of the Internal Revenue Code as other than a private foundation. The Organization is not aware of any activities that would jeopardize its tax-exempt status and is not aware of any activities that are subject to tax on unrelated business income. As of December 31, 2018, the Organization believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements. With few exceptions, Federal information returns filed prior to 2015 for the Organization are no longer subject to examination by tax authorities.
- 13) <u>Subsequent Events</u> Management reviewed Type 1 subsequent events (events that reveal conditions existing at or before the balance sheet date and require adjustment to the financial statements) and Type 2 subsequent events (events that reveal conditions arising after the balance sheet date and require disclosure in, but not adjustment to, the financial statements). No subsequent events were noted. Subsequent events were evaluated through October 2, 2019 which is the date of the report.
- 14) <u>Recent Accounting Pronouncements</u> The accounting principles governing the reported amounts, presentations, and disclosures in the financial statements are subject to change from time to time based on the issuance of new pronouncements of various standard-setting bodies. New pronouncements not yet in effect as of December 31, 2018, will not have a material effect on the financial statements of financial position, activities, and cash flows.

Notes to the Financial Statements

December 31, 2018

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

15) <u>Fair Value Measurements and Disclosures</u> - Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820 *Fair Value Measurements and Disclosures* established a framework for measuring fair value. That framework provides for a fair value hierarchy which prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements), and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 - Inputs based on unadjusted quoted prices for identical assets or liabilities accessible at the measurement date,

Level 2 – Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly, such as quoted prices for similar assets or liabilities in active markets, and *Level 3* - Unobservable inputs for the asset or liability including the reporting entity's own assumptions in determining the fair value measurement.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value, or reflective of future fair values. Furthermore, while the Organization believes that its valuation methods are appropriate and consistent with other market techniques, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. The estimated fair values of the Organization's financial instruments not measured at fair value, including cash and cash equivalents, receivables, deposits, and accounts payable and accrued liabilities approximated their carrying values based on the short-term nature of these items as of December 31, 2018.

16) <u>Prior Year Summarized Financial Information</u> – The financial statements are presented with certain prior year summarized comparative information. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2017 from which the summarized information was derived.

NOTE 3 – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Organization's financial assets as of the balance sheet date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the balance sheet date.

Financial Assets at Year-End	
Cash and Cash Equivalents	\$ 245,982
Total Financial Assets Available	245,982
Less: Donor Imposed Restrictions	(20,000)
Financial Assets Available to Meet Cash Needs	
General Expenditures within One Year	<u>\$ 225,982</u>

NOTE 4 – INVENTORY

The inventory consists primarily of home construction materials and supplies purchased or donated by businesses and individuals from the Denton County area. The materials are stored in a 3,470 SF warehouse adjacent to the Organization's office at 826 E. McKinney in Denton. The donations are in short case lots and for financial reporting the retail value is discounted. The estimated retail value of the inventory is \$57,876, and for financial reporting discounted to 25% of retail or \$14,470.

Notes to the Financial Statements

December 31, 2018

NOTE 5 – PROPERTY AND EQUIPMENT

Property and equipment are used for operating purposes and consisted of the following at December 31, 2018:

Computer Equipment (5 years)	\$	20,626
Furniture, Equipment and Tools (5-10 years)		37,560
Improvements (5-7 years)		22,437
Vehicles and Trailers (5-7 years)	_	26,825
Total Property and Equipment		107,448
Less: Accumulated Depreciation		(71,693)
Net Property and Equipment	\$	35,755

Depreciation expense for the year ended December 31, 2018 was \$8,731.

NOTE 6 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions as of December 31, 2018 consist of cash and cash equivalent balances as well as grants receivable and are available from the following sources:

Purpose (Use) Restriction	\$ 20,000
Total	\$ 20,000

NOTE 7 – CONTRIBUTIONS AND GRANTS REVENUE

Contribution revenues from donors for the year ended December 31, 2018 were from the following sources:

Church Contributions	\$	21,834
Corporate Contributions		11,216
Individual Contributions		104,803
Other Nonprofit Organizations		4,984
Total	<u>\$</u>	142,837

Grant revenues from other agencies for the year ended December 31, 2018 were from the following sources:

Corporate and Business Grants	\$ 25,000
Foundation and Trust Grants	18,768
Other Nonprofit Organization Grants	 27,500
Total	\$ 71,268

NOTE 8 – FUNDRAISING EVENTS

During calendar year 2018 the Organization held two fundraising events—a golf tournament and dinner. The golf tournament occurred in October, the dinner in June. The results of the events were:

	Golf Tournament	Heartbeat Dinner		Total
Gross Proceeds Less: Expenses	\$ 12,295 (6,356)	\$ 28,885 (7,585)	\$	41,180 (13,941)
Net Profit	<u>\$ 5,939</u>	<u>\$ 21,300</u>	<u>\$</u>	27,239

Notes to the Financial Statements

December 31, 2018

NOTE 9 - IN-KIND CONTRIBUTIONS

In-kind contributions for the year ended December 31, 2018 were used for the following purposes:

Project Costs	\$	63,878
Professional Services		8,000
All Others		8,821
Total	<u>\$</u>	80,699

NOTE 10 – NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions as expenses were incurred which simultaneously satisfied the restricted purposes of the funds. Net assets released during the year ending December 31, 2018 are as follows:

Satisfaction of Program Restrictions	
Bathroom Safety Modifications (Program Use)	\$ 12,500
Total	\$ 12,500

NOTE 11 - LEASE COMMITMENTS

The Organization conducts its Denton operations from a facility that is under a non-cancelable operating lease. The leased space is approximately 3,900 SF. The lease term was from June 1, 2014 to May 31, 2017 at a base rent of \$2,000 per month. The lease has been extended until May 31, 2020 with a base rent of \$2,100. A security deposit of \$2,000 plus rent prepayment of \$4,000 was required at the inception of the lease. The lease also requires monthly \$500 expense reimbursement payments for real estate taxes, insurance, and common area maintenance.

Future minimum lease payments are:	
2019	\$ 31,200
2020 (\$13,000 less \$4,000 prepayment)	9,000
Total future minimum lease payments	<u>\$ 40,200</u>

Rental expense for this facility included in Occupancy costs was \$25,200 for the year ended December 31, 2018.

Insurance and taxes for this facility included in Occupancy costs was \$6,751 for the year ended December 31, 2018, including additional taxes and insurance from 2017 in the amount of \$751.

NOTE 12 — CONCENTRATION OF CREDIT RISK

The Organization maintains its operating cash in bank deposit accounts that have not exceeded federally insured limits. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant risk of loss of cash.

NOTE 13 – COMPENSATED ABSENCES

Employees of the Organization are entitled to paid vacation and personal days off, depending on length of service and other factors. It is impracticable to estimate the amount of compensation for future absences, and accordingly, no liability has been recorded in the financial statements. The Organization's policy is to expense the costs of compensated absences when actually paid to employees.

Notes to the Financial Statements

December 31, 2018

NOTE 14 – VOLUNTEER CONTRIBUTED SERVICES

The Organization is assisted by volunteers who contribute services to the organization's projects. The Organization estimates the volunteer hours during the fiscal year ending December 31, 2018 to be approximately 4,825. A substantial number of board members also contribute their services to develop programs and assist in program administration. The Organization estimates board member volunteer hours during year ended December 31, 2018 to be approximately 775. Volunteer services are not recorded in these financial statements since they do not meet the criteria set forth in Note 2 under Donated Assets and Services. The table below denotes the impact the Organization's volunteers have made on the Denton County community and in the lives of the seniors they serve since inception in 2006.

Year Assisted	Families	Work Days	Volunteer Hours
2006	14	30	1,107
2007	23	106	3,609
2008	19	67	5,967
2009	22	116	5,109
2010	19	135	5,823
2011	24	112	4,894
2012	24	133	6,307
2013	29	172	6,314
2014	28	195	9,284
2015	32	263	6,306
2016	67	359	4,456
2017	73	193	5,967
2018	84	512	4,825
Totals	<u>458</u>	<u>2,373</u>	<u>70,414</u>